

# Dear advertiser,

The environment of our readers is changing at a rapid pace. What remains is the need for independent, well-founded information based on broad expertise. Around 22,500 subscribers to the print edition, numerous subscribers to our digital products, the steadily increasing number of users of our website and thousands of participants in our event series rely on the well-told, critically researched and profoundly classified information that they obtain from the many platforms of firmenwagen.o.at.

We speak the language of SMEs. We understand decision-makers. firmenwagen is the magazine for fleet operators and cost-conscious frequent drivers. With its editorial concept, which is unique in Austria, firmenwagen is established as an important information medium in the specialist publishing sector, offers real decision-making aids for car purchases and cost accounting and is aimed at companies that operate company cars or fleets. Target group: firmenwagen goes to fleet operators throughout Austria and addresses decision-makers who are responsible for the trade in vehicles, car parts, charging solutions for e-mobility, accessories and tyres as well as for the maintenance and service of company cars. firmenwagen thus also goes to all car dealers, car workshops, petrol stations, parts, accessories and tyre dealers in Austria.

Our leitmotif "We bring the industry together" has more meaning than ever, because our magazine "firmenwagen", as an Austrian communication platform, deals comprehensively with all topics related to information for fleet operators, SMEs and fleet managers. And it does so on all channels: print, online, LinkedIn, video channels such as YouTube and, of course, at our live events. That's what we call true 360° communication.

The car industry is in a constant state of flux. Not only the variety of models, but also new suppliers and new drive systems make fleet management and modernisation a major challenge. And for many companies, professional energy management has long been part of fleet management. firmenwagen therefore offers not only tips before purchasing a vehicle, but also useful information for the ongoing operation of company vehicles. This is becoming increasingly important in view of rising costs - because as the saying goes: the money is on the road.

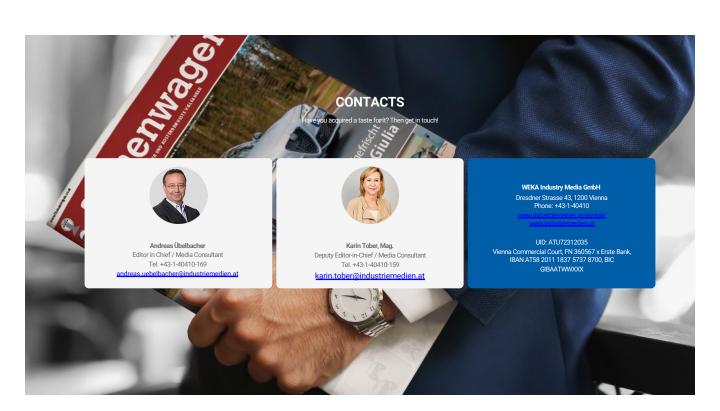
See you soon,
Andreas Übelbacher & Karin Tober, Mag.

## About the magazine

EDITION: 22,500 pieces/6 times a year

PUBLISHED SINCE: 1996







# 360° COMMUNICATION

In order to disseminate your content in analogue as well as digital form in a target group-specific way, we design and produce content according to the "360" communication method". Thus, an article online as well as in the print magazine - is not only published as text, but also highlighted in the form of TV news, videos as well as podcast episodes.

On our magazine platform, your content can be found in multiple and multimedia formats. But that's not all! We also offer your content pieces in the form of posts, reels and stories on our social media channels.

## Thinking about content holistically and distributing it via multimedia













## 1. print

Example: Abridged version of an interview with a CEO/GF in the magazine (video is recorded in parallel or extra).

## 2. online

Full version of the interview in the online article, plus link to the podcast on Multimedia Stage, where the full-length video is embedded.

# 3. social media

The video is posted as a snippet (max. 60 s) on the magazine's social media channels (Linkedin, Facebook or Instagram). Depending on the target group, stories, reels or collab postings are also possible.

# 4. TV News / Video

Video excerpt as a feature in the TV news or as a standalone video on the Multimedia Stage with intro/outro.

# 5. podcast

The audio track is edited as a podcast and provided with a professional jingle and recorded intro and published on the magazine platform.

### 6. events

Live is live and this is more true than ever. Meet experts, industry colleagues and future customers at our topclass congresses, conferences and round table discussions. Target groupspecific and very close!



You will find these topics as standard in all our print editions.

Additional topics are shown below in the respective months.



Industry news & Charging solutions for electromobility



New publications



Parts & Accessories



Travel & Leisure



Tyres & Wheels



Car tests



Finance & Insure



**Technology & Trends** 



Fleet management: vehicle subscriptions, Rental car & insurance



Telecommunications

Transporter



Service facilities



Service facilities, Vans

## 01/2024

AS: 05.02. // ET: 26.02.

### HEAVY POINTS

Winner "Fleet Car of the Year 2024

Maintaining the value of the vehicle fleet

# 02/2024

AS: 12.03. // ET: 02.04.

### HEAVY POINTS

Preliminary Report Car Test Day Summer tyres

Fleet Car of the Year 2024" award ceremony Regional spring car fairs Vehicle maintenance

Maintaining the value of the vehicle fleet

## 03/2024

AS: 21.05. // ET: 12.06.

## HEAVY POINTS

Top 3 in charging management\* award Service and repair networks Fuel/charging cards and charging apps Review Car Test Day

## 04/2024

AS: 16.08. // ET: 06.09.

# HEAVY POINTS

Winter Tyres & Winter Fit

Maintaining the value of the vehicle fleet

# 05/2024

AS: 04.10. // ET: 24.10.

# HEAVY POINTS

Start of the election "Fleet Car of the Year 2025", Car Dealership of the Year" and "Commercial Vehicle Competence Centre of the Year" awards

# 06/2024

AS: 20.11. // ET: 11.12.

# HEAVY POINTS

Start "Election to the Top 3 in Charging Management CarTo the preliminary report Service and repair networks Fuel/charging cards and charging apps



Andreas Übelbacher Editor in Chief / Media Consultan Tel. +43-1-40410-169



Karin Tober, Mag.
Deputy Editor-in-Chief / Media Consultant
Tel. +43-1-40410-159

# **PRICES AND FORMATS** 1/1 Junior Cover Type area 185 x 255 mm 137.5 x 200 mm Type area 210 x 196 mm Falling 420 x 280 mm\* Falling 210 x 297 mm\* Falling 152.5 x 215 mm\* € 7.100,-€ 9.800.-€ 6.400.-€ 6.950,-1/2 high 1/3 high 1/2 across 1/3 across 58 x 255 mm 185 x 81 mm 90 x 255 mm 185 x 125 mm Falling 105 x 297 mm\* Falling 210 x 143 mm\* Falling 73 x 297 mm\* Falling 210 x 96 mm \* € 4.120,-€ 4.120,-€ 3.230,-€ 3.230,-1/4 high 1/4 across 1/4 1-column Type area 43 x 255 mm 90 x 125 mm Falling 105 x 143 mm\* Falling 210 x 75 mm\* Falling 58 x 297 mm\* € 2.600,-€ 2.600,-€ 2.600,-1/8 high 1/8 across 1/8 1-column **Type area** 90 x 60 mm Type area 185 x 30 mm Type area 43 x 125 mm € 1.750,-€ 1.750,-€ 1.750,-All formats: Width x height \*Falling formats require an overfiller of 3 mm on all sides. Processable file types: Adobe InDesign, Adobe Photoshop, printable PDFs. E-mail: Placement U2 + U3: € 7.300,-Prices excl. & 5% Advertising tax Advertorials Inserts per 1.000 piece Bound inserts per 1.000 piece 1/1 1/2 1/3 per 1,000 piece up to 10 g $\in$ 396,-up to 20 g $\in$ 412,50,-up to 30 g $\in$ 451,-up to 40 g $\in$ 473,-For inserts of less than 10,000 copies, a one-off lump sum per 1,000 piece up to 10 g $\in$ 460 up to 20 g $\in$ 563,50,-up to 30 g $\in$ 667,-up to 40 g $\in$ 759 approx. 3,000 characters + approx. 1,500 characters + of € 500,- will be charged. images images images Karin Tober, Mag. Deputy Editor-in-Chief / Media Consultant Tel. +43-1-40410-159 Andreas Übelbacher Editor in Chief / Media Consultant Tel. +43-1-40410-169



## Fleet Guide 2025

The Fleet Guide 2025 is an indispensable information medium and reference tool for fleet operators in Austria. It offers comprehensive

Space for your company portrait and image campaign.

The Fleet Guide 2025 provides competent and sound information for companies and for your customers and partners.

Circulation: 40,000 pieces AS: 20.11.24 ET: 11.12.24

## Prices & formats:

1/1 page € 6.950,-
1/2 page 4.120,-
U2 or U3 7.300,-
U4€
7.490,-
1 page company portrait€ 4.850.

### Your Theme Booklet

You want to offer your (potential) customers more than just information? The booklet is the ideal product when it comes to dealing with more complex issues. to explain.

Format: A4

Paper cover: 200 g/m2 image print Paper core: 100 g/m2 image print Circulation: 25,000 copies in the supplement PLUS 1,000 pieces for your use

20 pages: € 18.900,-28 pages: € 22.400,-

# **NEWSLETTER**

Your message directly into the mailbox of the target group



# Technical data

IAB Medium Rectangle: 300 x 250 px + target link € 480,-

# Business Link:

Image in landscape format 4:3 (e.g. 800 x 600 px)
Title and teaser text (max. 300 characters) + target link

TOP Banner - Your newsletter advertising for a full 3 months for only € 2.990 ,-.

# **Weekly Briefing**

Frequency: 1x per week

Topics: Latest news for the transport industry.

# **MONTHLY ONLINE - THEMATIC FOCUS**

Give your content the stage it deserves!

# What benefit do you have?

We are driving the digitalisation of content: every month, a topical thematic focus offers 360° information on what is currently moving the industry.

Reports, interviews, professional articles, commentaries, videos and product information offer everything that professionals need to know about it. A newsletter summarises the findings and brings them together to the readers.

Your advertisement will be featured in its own themed stage on our website. Thus, the visibility of your product or content is guaranteed and you appear in focal points that are important for you.

Your advertising is embedded in this SEO-optimised environment on the theme-exclusive online stage. This guarantees the visibility of your message in the appropriate thematic focus.



## Online Advertorial

### Technical data

200 displayed characters\* (headline, heading + text) at least 1 picture in landscape format (16:9)
Text for the creation of an article

## Price on demand

\*The 200 characters refer to the text displayed on the homepage. This is identical to the first 200 characters of the advertorial text.

## **Service Box**

## Technical data:

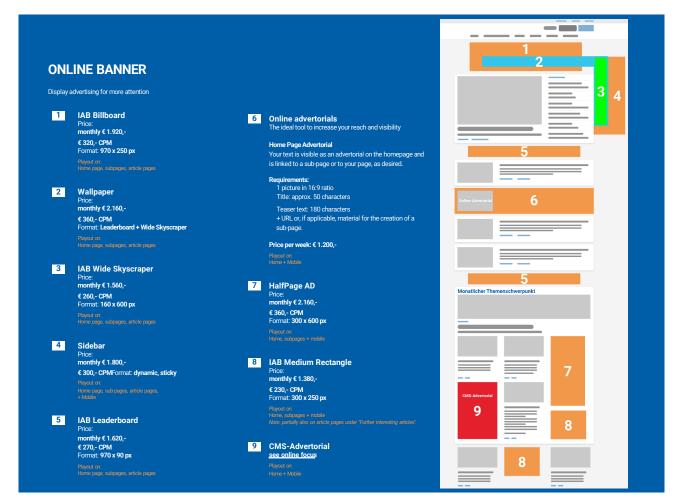
1 picture in landscape format (16:9) Title (max. 20 characters) Text (max. 140 characters) Button text (max. 15 characters)

URL for Call-to-Action Button

Price on demand

## Advertorial + Service Box

Can also be booked together to be the sole advertiser for a month!



# **DIGITAL PRODUCTS**

Digital solutions for your effective marketing

### THEMATIC FOCUS - CONTENT HUB



### Win the topic leadership!

Reach your target group precisely on our online channels and on all search

We editorially create 6 content pieces\* on a relevant topic of your choice. These are placed online for 12 months on one of our 12 magazine home pages (depending on the top). All texts are optimised for search engines and tagged with keywords so that your topic also receives additional high Google relevance through the power of our performance.

In addition, a service box with CTA complements this thematic focus; this service box leads directly to your website. Tip: Collect leads there with an appealing service (whitepaper, event, webinar, Q&A or similar).

Newsletter integration: Each of the 6 articles is published 1x in the corresponding magazine newsletter, i.e. 6 additional touchpoints for image cultivation, topics lead generation.

Home page placement 6 editorially-written articles incl. SEO optimisation & teaser texts

1 service box with CTA on the homepage

Shorter periods on request.

## MONTHLY ONLINE FOCUS



We are driving the digitalisation of content: Each month, a cutting-edge thematic focus provides 360-degree information on what is currently moving the industry.

product information offer everything that professionals need to know about it. A newsletter summarises the findings and brings them together to the

Your advertisement will be featured in its own theme stage on our homepage. Thus, the visibility of your product or content is guaranteed and you appear in focal points that are important for you.

Your advertising is embedded in this SEO-optimised environment on the theme-exclusive online stage. This guarantees the visibility of your message in the appropriate thematic focus.

## BASIC PACKAGE

Home page placement Service box or advertorial with image, text & CTA\*. Details can be found under the menu item "Online focus"

Costs: on request

\*Also bookable together to be the sole advertiser for one month!

## WEBINARE



From fancy webinars to professionally implemented press conferences, podcasts, studio talks and events individually tailored to your needs.

Webinars are an effective lead generation method that allows you, as a business, to attract quality leads who have already shown an interest in your products or services. With a well thought-out webinar strategy, you can expand your reach, demonstrate your expertise and build long-term relationships with potential customers.

You have an interesting topic, product or just want to gain new leads? We help you get your idea off the ground, starting with the concept, through application to implementation.

We can draw on our own 80-square-metre studio. Thanks to Green Screen, the studio can be individually designed and branded according to the customer's wishes.

Whether press conferences, studio talks, podcasts, company or product presentations - we guarantee the best picture, sound and audio quality.

## Costs

# BASIC PACKAGE

E-mail address (verified by participation links)

Personal details

Price on demand

## WHITEPAPER



are interested in your content.

Only pay for those leads that are valuable and of interest to you

The Whitepaper Seal of Approval
Get an editorial seal of approval by having your whitepaper created or
reviewed by our editorial team. This is how you boost lead generation and significantly increase conversion!

## Costs

E-mail address (verified by sending the download link)

## Costs: 30 Leads = € 1.800.-

he following information can be requested for an additional charge:

Company name

Location of the company Details of the company

professional data

# Whitepaper Add-On "Pro

Secure the undivided attention of readers who are already interested.

After downloading your paper, a window branded according to your wishes opens with your high-quality content. Try it out!

Your white paper will be available on <a href="https://www.firmenwagen.at">www.firmenwagen.at</a> and on <a href="https://www.industriemedien.at/shop">www.industriemedien.at/shop</a> offered for download.